

# UNLOCK THE POTENTIAL OF AI IN HOTEL CONNECTOR WITH LODGING AS A SERVICE

HRS is the pioneering partner of the new Hotel Connector with direct connectivity to the widest content globally. With its rich data and AI powered technology the integration of HRS in your travel eco-system and SAP Concur platform delivers unparalleled benefits:

**1** **HIGHER SAVINGS**

Via AI-powered optimization

**2** **MAXIMIZED CHOICE  
AND AVAILABILITY**

Via true global multisourced content

**3** **HIGHER ADOPTION**

Personalized ranking and hands-off payment solution

**4** **TIME SAVINGS**

Less time for search due to personalized recommendations

**5** **CO2 REDUCTION**

Via actionable property-level emissions data

**6** **REAL-TIME  
TRANSPARENCY  
AND STEERING  
CAPABILITY**

AI-powered travel persona behavior insights and recommendations

**7** **SUPPLIER  
COMPLIANCE**

HRS rate audit capabilities

**8** **100% COMPLIANT INVOICES  
AND ENRICHED LEVEL 3 DATA**

As a base for maximized VAT reclaim potential

## BENEFITS FOR TRAVEL MANAGERS

- **AI-powered end-to-end program** management and optimization from procurement to reclaim
- **Real-time transparency on program performance** including aspects like emissions, security, traveler well-being or safety
- **Property-level emissions data** to steer the program to meet sustainability targets
- **Fully automated procurement process** including AI-powered scenario builder to simulate shifting program priorities
- **Automated configuration and rate loading of Concur booking engine** and payment solution to reflect program and policy
- **Personalized messaging within booking platform** for practices, policies, or destination-specific information
- **Seamless integration in existing ecosystem** – TMC, Booking, Payment, Lodging Partner, and other connected providers such as security.

## BENEFITS FOR TRAVELERS

- **Maximum choice and availability via HRS Multisource** – cheapest rates displayed first
- **Consumer-grade** user experience
- **Harmonized rates display across chain-direct, GDS and OTAs**; transparent info on rate conditions and rate changes during stay
- **Personalized recommendations** in hotel list
- **Display of structured property info** (including preferred properties) for faster decision-making
- **Optimal property selection on 200 available listings**
- **Dynamic search** on map
- **New and smart filter options** (e.g., EV charger) and property amenities
- **Globally normalized hotel star categorization**
- **Hands-off payment experience** – no prepayment, no expensing, no invoice collection needed
- **Full end-to-end loyalty support globally** from booking over itinerary to check-out

## BENEFITS FOR FINANCE & EXPENSE MANAGERS

- **100% compliant and digital invoices**
- **Enriched Level 3 data set** maximizing VAT reclaim eligibility
- **Streamlined expense process**
- **Maximized spend transparency** via higher compliance and data transparency
- **No additional cost** – commission-based model

## WHY IS THE HRS PLATFORM INTEGRATION THE BEST OPTION FOR YOU? →

- ✓ **Only expert focused on the complex** and fragmented lodging category
- ✓ **Full end-to-end automation** of the procure-to-reclaim process
- ✓ **Connectivity ensures quality data** enabling AI to drive continuous optimization
- ✓ **Ecosystem integration and orchestration** – strategic decisions trigger configuration of procurement, booking, and payment processes
- ✓ **Full content beyond GDS**, including Direct Chain connect and direct connects
- ✓ **Holistic lodging partner audit** and performance management
- ✓ **Highest payment acceptance and invoice collection 95%**
- ✓ **Development partner of SAP Concur** – driving innovation

# HRS GLOBAL HOTEL E-RECEIPT INTEGRATION **IN SAP CONCUR**

→ **Seamless expense integration for accurate reporting and enhanced compliance**

## 98%

**ACCURACY AND  
COMPLIANCE**

## 22mins

**TIME-SAVING PER  
REPORT**



**ONE-CLICK  
APPROVALS**



**LEVEL 3 DATA  
INSIGHTS**

## HOW IT WORKS

### HOTEL BOOKING & PAYMENT

Hotel receipts are **automatically captured** through HRS and/or other connected systems.

### INVOICE COLLECTION & VALIDATION

Receipts undergo **collection and automated auditing** for compliance and accurate categorization.

### EXPENSE SYSTEM INTEGRATION

Itemized invoices are **uploaded directly into Concur Expense**, ensuring seamless workflows and processing.

### APPROVAL & REPORTING

Travelers **check** pre-made reports and **approve** them, finance teams receive **pre-validated data ready for reporting and audits**.

## WHAT IT MEANS FOR YOU



### AUTOMATED INVOICE INTEGRATION

→ Save 22 min per report, and minimize errors with automated invoice collection, achieving 98% compliance with tax and company policies.



### ENHANCED TRAVELER EXPERIENCE

→ Simplify the submission process for travelers with a faster and convenient 1-click approval process, letting them focus on what matters most.



### STREAMLINED EXPENSE WORKFLOWS

→ Enable fully automated reporting for finance teams, saving their time and effort while focusing on strategic tasks instead of routine corrections.



### IMPROVED DATA INSIGHTS

→ Enriched with Level 3 data, HRS hotel receipts ensure precision in classification, reporting, and audits, that comply with tax authorities requirements.

**WANT TO LEARN MORE ABOUT  
HRS GLOBAL HOTEL E-RECEIPT?**



**CONTACT US**